NINETEENTH ANNUAL REPORT

FOR THE YEAR ENDED DECEMBER, 1983

SWINE BOARD

84- 4086 /

nineteenth annual report of the manitoba hog producers' marketing board

MEMBERS

Bill Vaags, Dugald ..... Chairman
Weldon Newton, Neepawa ..... Vice Chairman
Ken Foster, Arborg
Ken Johnston, Killarney
Ed Kleinsasser, Newton Siding
Brian Cramer, Carman
Russ Phillips, Dauphin
Doug Zarn, Reston

ADMINISTRATION

W. B. Munro, P. Ag. ..... Manager
R. L. Sedgwick, P.Ag. ..... Assistant Manager
A. J. Wach ..... Accountant
A. J. Brown ..... Secretary
R. Bohemier ..... St. Bon. Yard Superintendent
J. I. Moffatt ..... Brandon Yard Superintendent

chairman's letter

Dear Fellow Hog Producers:

First of all, let me begin by thanking producers of Manitoba for continuing to show faith in the hog industry. In spite of market returns dropping very dramatically, we have seen an increase in production of 7.3 percent to a total of 1.3 million hogs.

I will have to admit, along with many experts in forecasting markets, that all our predictions for optimism in 1983 proved to be totally wrong. Market prices dropped as much, or more, than they climbed in 1982. The U.S. "payment in kind" program, along with a severe drought across North America, resulted in a substantial increase in feed grain and soybean meal prices, thus eroding any profit we anticipated.

The Government of Manitoba has shown that the hog producer is a vital part of the provincial economy by establishing an income stabilization program for producers in this province. Further, as we begin 1984, there is some optimism re the development of a national stabilization plan. Your Board, and myself, have been actively involved in this process and we will keep you informed of progress over the next few months.

The general state and economic viability of the packing house industry in Canada has been cause for concern. However, at this time we have a reasonable assurance that we will maintain, and possibly expand, the packing house capabilities in this province. The industry faces major competition from packing plants in the U.S.A., who, in many cases have fully modern and efficient operations, plus they have a labor rate and fringe benefit advantage of approximately 40 percent. This kind of competition will, no doubt, reflect in producers' returns being pressured downward in Canada.

Another concern is proposed legislation for labor law reform in Manitoba. If enacted, this could further hinder development of our industry — particularly the packing house industry in this province.

During the past year your Board was an active participant in the matter of transport legislation. As you know, we were supportive of a change in the "Crow Rate" but were totally opposed to the method being used to pay the "Crow Benefit" as this will continue to be a disadvantage to the livestock industry. We will continue to lobby on your behalf to the Committee responsible for the 1985-86 review.

Your Delegate and Board structure is one of the strongest of any agricultural organization in the province. As part of this, it has been a pleasure working on your behalf.

Bill Vaags

1983 M.H.P.M.B. directors and district delegates

DISTRICT 1
Ken Johnston, Killarney — Director
Dave Day, Deloraine — Secretary
Bert Neufeld, Boissevain
Don McEwan, Altamont
Don Dobson, Manitou
Leon Sanders, Manitou
Glen Wallcraft, La Riviere

DISTRICT 2
Doug Zarn, Reston — Director
Garry M. Walker, Carberry — Secretary
Bob Smith, Carroll
Carl Gibb, Nesbitt
Doug Wilson, Reston
Ron Perchak, Edwin
Doug Head, Treherne

DISTRICT 3
Weldon Newton, Neepawa — Director
Garry A. Tolton, Newdale — Secretary
Dunc Broadfoot, Gladstone
Bob Uhl, Erickson
Larry Shaw, Cardale
Stanley Yaskiw, Birtle

DISTRICT 4
Russ Phillips, Dauphin — Director
Hilton Caverly, Bowsman — Secretary
Ian Shaw, Swan River
Gordon Ferriss, Bowsman
Jim Pavlin, Dauphin
Acey Brinkman, Grandview

DISTRICT 5
Brian Cramer, Carman — Director
Lloyd Stoesz, Altona — Secretary
Orval Beaudin, St. Eustache
Henry Klassen, Altona
Herman Martens, Rosenort
Walter Mazinke, St. Jean
Bob Larcombe, Poplar Point
Robert R. Holloway, Sperling
Auke Bergsma, Carman

DISTRICT 6
Ken Foster, Arborg — Director
Leslie Jacobson, Arborg — Secretary
Jack Rutherford, Grosse Isle
Karl E. Lange, Moosehorn
Gerald R. Thompson, Teulon
Edwin Ryden, Eriksdale

DISTRICT 7
Bill Vaags, Dugald — Director
Kai Winther, Dufresne — Secretary
John N. Janzen, Dominion City
Peter Dyck, Arnaud
Albert Bangert, Beausejour
Joe Van Schepdael, East Selkirk
Eric Peters, Randolph
Hank Riese, Winnipeg
Ron Rempel, Ste. Anne

DISTRICT 8
Ed Kleinsasser, Sunnyside Colony — Director
Jake Hofer, Valley View Colony — Secretary
Albert Waldner, Rosedale Colony
Josh Hofer Jr., James Valley Colony
Dan Kleinsasser, Crystal Springs Colony
Sam Hofer, Rock Lake Colony
Peter Hofer, Wellwood Colony
Sam Hofer, Woodland Colony
Mike Waldner, Newdale Colony

manager's remarks

The Nineteenth Annual Report, Auditor's Report and Financial Statements of the Manitoba Hog Producers' Marketing Board for the year ending December 31, 1983 is hereby presented for your approval.

The statistical tables and graphs outlined in the report summarize the Province's position with respect to numbers of active production units; marketings; average prices; inspected slaughter; pork exports and imports, and carcass weight and quality — the above criteria compared to the year previous.

Of particular interest and importance is the fact that Manitoba's production increased 7.3% to approximately 1.3 million hogs in 1983, continuing a consistent growth pattern since 1976. With an 8.2% increase in inspected slaughter, Manitoba led all other provinces during the year.

Hog prices dropped sharply following the first quarter. The annual average hog price of $68.49 cwt. was down 15 percent from the 1982 record average of $80.61.

During the year the Board was encouraged in that the meat packing industry in Manitoba increased their purchases, accounting for 95% of total Board sales during the last two quarters of the year. The Board also exported 82,000 hogs to the U.S.A. and sold 32,000 head to out-of-province accounts. Price relativity between the Winnipeg market, Ontario, and other prairie centres, was within a $2.25 cwt. range.

The Canadian pork industry maintained a positive net trade balance in excess of $500 million for the last two consecutive years, with a consistent level of sales of pork products to the U.S. and Japan. Manitoba's share of this business expanded. During the year under review, the Board's Pork Sales Department sold 67 container loads of fresh and frozen pork cuts to accounts in other provinces, U.S.A., Japan and the Caribbean.

Communications with approximately 3300 active hog production units in the province is an important aspect of Board activities. Regular publication of a monthly "Newsletter"; the quarterly "Western Hog Journal" and continuous contact with eight District Committees by members of our Board of Directors, we hope, has been an effective means of communications throughout the year.

We are pleased to publish the results of the Board's "Top 20" Hog Quality Competition. This year's two volume category winners were Hans Immerkar of Swan River and Allen Plett of Steinbach, with average quality index scores of 108.85 and 106.71 respectively. In the eight district competitions a total of 62 production units have been consistent winners for five years or more. Also, please note that 33 production units were honored for the first time — helping to assure continuous improvement in overall hog quality in the province. Table 6 on page 11 indicates the percentage of Manitoba hogs indexing 102 or better was 73.2% — an increase of 5.9 percent from 1982. For the first time, Manitoba ranked second in Canada in Provincial hog quality.

The Manitoba Hog Producers' Marketing Board was pleased to assist in the inauguration, management and administration of the Manitoba Hog Income Stabilization Plan. The plan commenced in May, 1983. A total of 957 hog production units were enrolled in the plan at year end. In excess of $7.5 million was dispersed in support payments during the eight months of operation.

During the year under review, your Board of Directors and Management continued their active participation in a host of allied agricultural and hog and pork industry organizations, major among them being the Canadian Pork Council; Western Hog Marketing Committee; Manitoba Farm Bureau and the Weanling Improvement Sales and Services Cooperative.

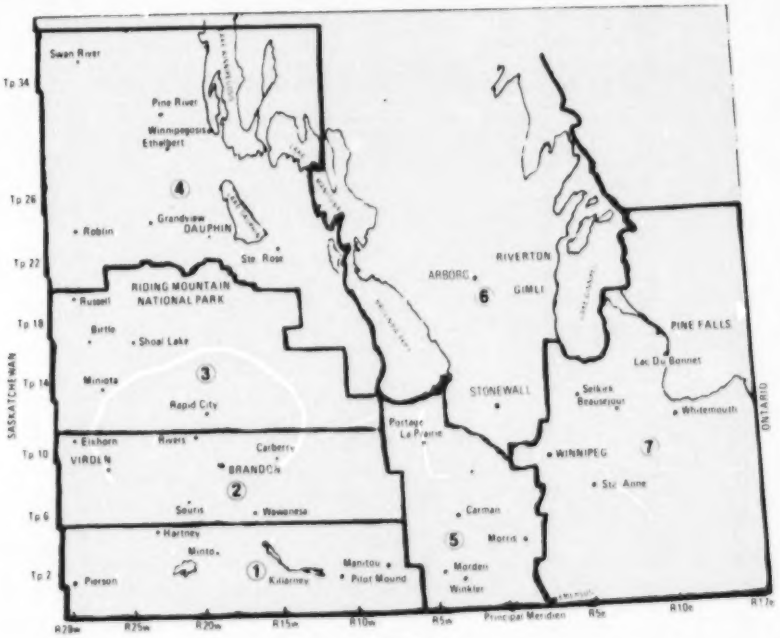
The financial statements in this report reflect the affairs of the Manitoba Hog Producers' Marketing Board for the twelve month period ending December 31, 1983. Net revenue of $1.63 million was down 17%, a reflection of the 15% decrease in hog values and lower interest rates. Operating expenditures of $1.68 million were up 11.6 percent, resulting in a net operating deficit of $49,229.

On behalf of the Board of Directors, Administration and Staff, please accept our "thanks" for your continuing interest and support.

W. B. Munro

MHPMB district map and production breakdown for 1983

The following is a sketch map of the Province showing MHPMB District Boundaries.



MHPMB DISTRICT MARKETINGS — 1983				
MHPMB DISTRICT	NUMBER OF ACTIVE PRODUCTION UNITS		TOTAL MARKETINGS	
	1983	1982	1983	1982
#1 — Southern	528	527	138,830	131,010
#2 — West-Central	345	347	56,792	57,892
#3 — North-Central	366	352	56,452	46,894
#4 — North-West	354	348	39,538	38,373
#5 — Central Plains	649	627	199,444	181,415
#6 — Interlake	292	287	89,568	80,310
#7 — Red River East	663	648	326,234	293,463
#8 — Hutterite Colonies*	74	72	373,954	348,722
TOTAL	3,271	3,208	1,280,812**	1,178,079**

*District 8 is not defined by boundaries but encompasses all Hutterite Colonies in the Province that are duly registered as hog producers.

**Includes only hogs sold by registered hog producers in each of the eight MHPMB districts.

MHPMB HOG DISTRICT MARKETINGS BY SALES RANGE — 1983

SALES RANGE	DISTRICT 1		DISTRICT 2		DISTRICT 3		DISTRICT 4		DISTRICT 5		DISTRICT 6		DISTRICT 7		DISTRICT 8	
	NO. UNITS	% HOGS	NO. UNITS	% HOGS	NO. UNITS	% HOGS	NO. UNITS	% HOGS	NO. UNITS	% HOGS	NO. UNITS	% HOGS	NO. UNITS	% HOGS	NO. UNITS	% HOGS
1 - 100	305	6.7	249	11.2	246	9.5	272	14.2	314	4.3	167	4.1	302	2.2	—	—
101 - 200	62	6.8	26	6.7	38	9.8	26	8.8	67	4.7	25	4.0	50	2.2	2	.1
201 - 500	72	16.1	44	23.9	52	27.8	29	23.3	137	23.9	41	15.2	86	8.9	—	—
501 - 1000	54	26.2	15	17.8	25	30.1	25	44.9	90	32.2	33	27.5	120	26.9	2	.3
1001 - 2000	25	23.6	8	18.7	4	10.8	1	2.6	34	22.5	22	36.3	82	35.0	1	.3
2001 - 5000	10	20.6	2	11.3	—	—	1	6.2	6	9.4	4	12.9	20	17.8	31	30.6
5001 - 10000	—	—	1	10.4	1	12.0	—	—	1	3.0	—	—	3	7.0	37	66.0
10001 & Over	—	—	—	—	—	—	—	—	—	—	—	—	—	—	1	2.7

The number of production units marketing over 200 hogs annually totalled 1,185. This was up by 111 units from 1982. Total hog sales from these units amounted to 1,195,000 head or 93.1% of all marketings. This figure was up marginally from 1982. A large number of the units with sales in the 1-100 range are weanling operations, selling only sows and boars.

1983 in review
statistical information pertaining to hog production, prices, imports and exports

TABLE 1. MANITOBA PRICE AND SALES SUMMARY

MONTH	AVERAGE FOR 100 INDEX HOGS F.O.B. WINNIPEG	#1 SOWS D.W.	TOTAL SALES
JANUARY	79.54	65.05	99,811
FEBRUARY	83.14	66.30	99,344
*MARCH	75.20	64.50	121,761
APRIL	68.37	58.60	101,025
MAY	69.02	55.95	95,049
*JUNE	66.67	50.30	120,997
JULY	64.62	46.35	97,626
AUGUST	67.80	46.50	92,995
*SEPTEMBER	68.31	47.70	125,927
OCTOBER	61.59	44.55	106,744
NOVEMBER	57.17	40.75	110,210
*DECEMBER	62.37	41.30	123,252
1983	Av. 68.49	Av. 52.32	1,294,741
1982	Av. 80.61	Av. 65.45	1,206,386
1981	Av. 67.41	Av. 52.70	1,180,869
5 YEAR AVERAGE	67.59		
10 YEAR AVERAGE	63.15		

*Denotes 5 Week Month

Sales for the year were up by 88,355 head. This represented a 7.3% increase over 1982. The 100 index price dropped $12.12 per cwt., while No. 1 sows were down $13.13 per cwt. D.W.

TABLE 2
MANITOBA — HOG MARKETING BY QUARTERS — 1983

	JAN.-MAR. 1st QUARTER	APR.-JUNE 2nd QUARTER	JULY-SEPT. 3rd QUARTER	OCT.-DEC. 4th QUARTER	TOTAL
HOGS	313,378	309,000	308,297	331,556	1,262,231
SOWS	5,993	6,442	6,698	7,017	26,150
BOARS	1,545	1,629	1,553	1,633	6,360
TOTAL (1983)	320,916	317,071	316,548	340,206	1,294,741
TOTAL (1982)	313,132	293,970	286,886	312,398	1,206,386
TOTAL (1981)	308,926	300,559	280,809	290,574	1,180,869
% CHANGE 83/82	+2.5	+7.8	+10.3	+8.9	+7.3

Marketings for the first quarter of 1983 were up marginally but second, third and fourth quarter production showed increases of 7.8, 10.3 and 8.9 percent respectively. The Manitoba increase led all provinces with Canadian slaughter up 1.8 percent for the year. Sow marketings were up 4 percent while boar sales increased 3 percent.

TABLE 3
INSPECTED HOG SLAUGHTER — 1983
*CANADA AND UNITED STATES

PROVINCE OF ORIGIN	FEDERAL AND PROVINCIAL SLAUGHTER VOLUME		% CHANGE 83/82
	1983	1982	
BRITISH COLUMBIA	308,355	324,874	- 4.8
ALBERTA	1,595,220	1,527,542	+ 4.4
SASKATCHEWAN	577,064	566,952	+ 1.8
MANITOBA	1,222,856	1,130,686	+ 8.2
TOTAL WEST	3,703,495	3,550,054	+ 4.4
ONTARIO	4,347,482	4,194,775	+ 3.6
QUEBEC	4,504,298	4,601,841	- 2.1
MARITIMES	561,247	539,436	+ 3.8
TOTAL EAST	9,413,027	9,336,052	+ 0.8
TOTAL CANADA	13,116,522	12,886,106	+ 1.8
TOTAL UNITED STATES	84,060,587	80,611,955	+ 4.3

*Source — Agriculture Canada

Western hog slaughter posted a 4.4 percent increase while Eastern figures were up .8 percent. Total kill figures for Canada totalled 13.11 million head, while federally inspected slaughter in the U.S. totalled 84 million — up 4.3 percent.

TABLE 4
FRESH & FROZEN PORK EXPORTS

EXPORTED TO	LBS.		% CHANGE
	1983	1982(R)	83/82
UNITED STATES	257,656,000	251,713,000	+ 2.9
JAPAN	95,090,000	96,336,000	- 1.0
OTHER COUNTRIES	20,774,000	21,868,000	- 4.5
TOTAL	373,521,000	369,917,000	+ 1.4

(R)Revised

Total pork exports increased 5M lbs. for the year under review with shipments to the U.S. up 7M lbs., while sales to Japan and other countries were down about 2M lbs.

TABLE 5
FRESH & FROZEN PORK IMPORTS

IMPORTED FROM	LBS.		% CHANGE
	1983	1982(R)	83/82
UNITED STATES	30,003,000	28,153,000	+ 6.5
OTHER COUNTRIES	6,453,000	2,481,000	+ 160.0
TOTAL	36,456,000	30,634,000	+ 19.0

(R)Revised

Pork imports increased sharply in 1983 with purchases from countries other than the U.S. up 40M lbs.

TABLE 6

HOG CARCASS INDEXING REVIEW — 1983

INDEX(S)	PERCENTAGE INDEXED	
	MANITOBA	CANADA
114 & 113	.7	.5
112 & 110	5.2	4.8
108	7.2	7.1
107	11.8	11.7
105	16.5	15.8
103	17.2	16.1
102	14.6	14.6
100	10.7	10.4
98 & 97	9.7	10.5
95, 93 & 92	2.2	2.8
90, 88, 87 & 85	1.5	2.5
83, 82 & 80	.9	1.5
LIGHTS	.6	.8
RIDGLINGS	.5	.3
1983 — 102 & OVER	73.2	70.6
1982 — 102 & OVER	67.3	68.4
1981 — 102 & OVER	65.8	68.7

The percentage of Manitoba hogs indexing 102 or better increased 5.9 percent to 73.2. This was 2.6 percent over the national total and second only to the Atlantic provinces.

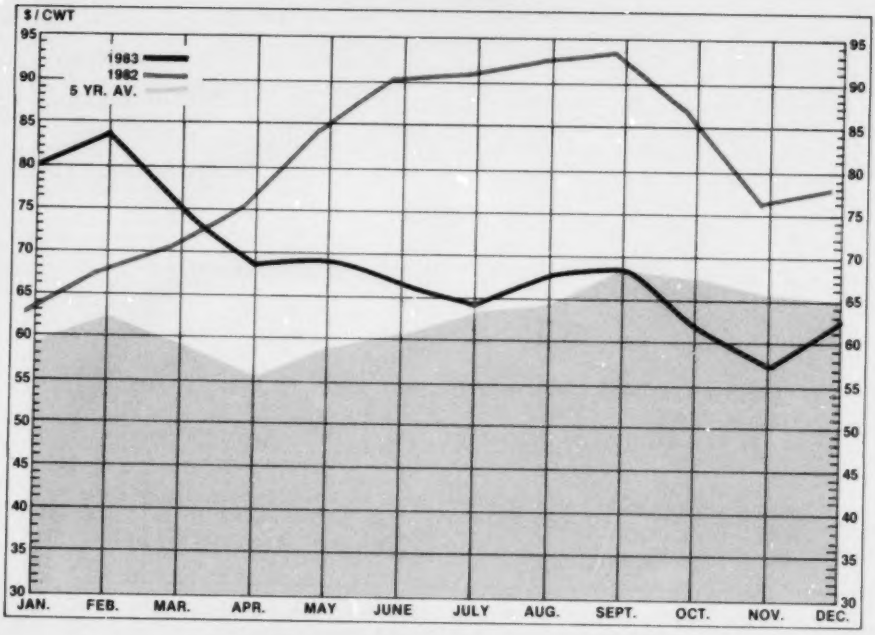
TABLE 7

MANITOBA HOG CARCASS WEIGHT DISTRIBUTION

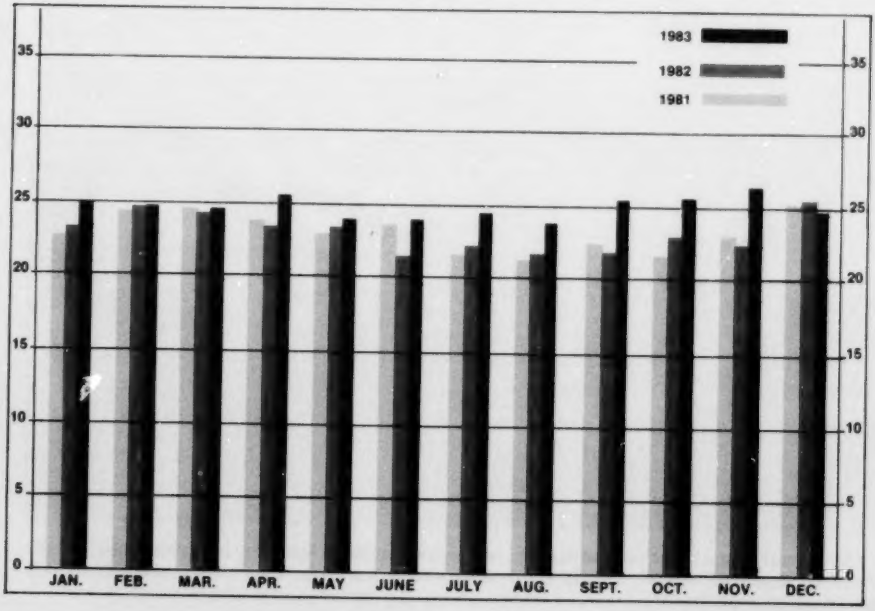
RANGE (LBS.)	% CARCASSES	
	1983	1982
UNDER 120	.4	.5
120 - 129	.5	.7
130 - 139	1.7	2.0
140 - 149	5.3	6.3
150 - 159	14.5	15.8
160 - 169	26.6	26.6
170 - 179	27.7	26.0
180 - 189	15.2	14.0
190 - 199	5.4	5.1
OVER 200	2.3	2.4

Manitoba producers took positive steps to reduce the number of light hogs being marketed. In 1983 the percentage of carcasses under 160 lbs. dropped 3 percent while numbers in the core group (160-189 lbs.) were up 3 percent.

AVERAGE MONTHLY HOG PRICES
F.O.B. — WINNIPEG



AVERAGE WEEKLY MANITOBA MARKETINGS



"THE TOP 20"
PROVINCIAL WINNERS 1983

	PRODUCER	ADDRESS	AVERAGE INDEX	TYPE OF OPERATION
1.	* Hans Immerkar	Swan River	108.857	Farrow to Finish
2.	Claude & Patrick Lachance	Elie	107.985	Farrow to Finish
3.	Burtondale Farms	Swan River	107.629	Farrow to Finish
4.	G. Norberg & Sons	Marquette	107.403	Farrow to Finish
5.	• Alan M. Safiniuk	Balmoral	107.284	Farrow to Finish
6.	Firman Brothers	Arborg	106.883	Farrow to Finish
7.	* Patrick Plett	Steinbach	106.729	Feeder Operation. Weanlings from Bernie Plett, Steinbach
8.	Allan Plett (2000+ Category)	Steinbach	106.717	Feeder Operation. Weanlings from Bruno Leppelmann, Steinbach
9.	* Glen Wohlgemuth	Plumas	106.630	Farrow to Finish
10.	•• McDonald Hog Farm	Gunton	106.5959	Farrow to Finish
11.	Peter W. Barkman	Ste. Anne	106.5954	Farrow to Finish
12.	• Joe Stefanuk	Petersfield	106.5950	Feeder Operation. Weanlings from Teake van der Zweep, Balmoral
13.	* Wellwood Colony	Dunrea	106.501	Farrow to Finish
14.	• Garth Chase	Roblin	106.488	Feeder Operation. Weanlings from Armand Larocque, San Clara
15.	* Acey Brinkman	Grandview	106.452	Farrow to Finish
16.	* Leonard L. Rance	Sperling	106.4449	Farrow to Finish
17.	Gilles E. Nayet	St. Pierre	106 4446	Farrow to Finish
18.	* Henry H. Klassen	Altona	106.409	Farrow to Finish
19.	* Alfred Isaac	Arden	106.401	Feeder Operation. Weanlings from Gordon McDonald, Manitou and Melvin Wohlgemuth, Riding Mountain
20.	* Sommerfeld Colony	High Bluff	106.343	Farrow to Finish

* Indicates New to Provincial Top 20
• Indicates 5 or more years in Provincial Top 20
•• Indicates 10 or more years in Provincial Top 20

DISTRICT "TOP 20" WINNERS

DISTRICT 1			AVG. INDEX
1.	* Orville Friesen	Cartwright	105.934
2.	* Larry Thompson	La Riviere	105.423
3.	Edward Grift	Swan Lake	105.222
4.	James K. Duncan & Sons	Darlingford	104.979
5.	Russell J. Boulton	Reston	104.928
6.	Kevin Archibald	Killarney	104.752
7.	• Clifford J. McCallum	Boissevain	104.725
8.	* Murdoch Barker Dobson	Manitou	104.651
9.	* Lyle Bird	Altamont	104.573
10.	Dennis Warkentin	Baldur	104.472
11.	Milton Warkentin	Cartwright	104.469
12.	Dave Harms	Snowflake	104.399
13.	Graham Bros Farms	Altamont	104.344
14.	• R. Lawrence Esler	La Riviere	104.277
15.	* Mrs. T. D. Rolfe	Elgin	104.097
16.	Walter Warkentin	Cartwright	103.991
17.	• Remi & Marie Demare	Somerset	103.923
18.	• Jules Bouwman	Swan Lake	103.896
19.	Glen & Steven Wallcraft	La Riviere	103.723
20.	• Carl S. Johnson	Baldur	103.708

DISTRICT 2			AVG. INDEX
1.	• Jake Peters	Wawanesa	106.010
2.	* Doug Wilson Farms	Reston	105.797
3.	* John P. Hipwell	Virden	105.295
4.	John K. Guthrie	Reston	105.020
5.	• Robert Ronald Smith	Carroll	104.936
6.	Amroy Farms Ltd.	Carberry	104.877
7.	Ron & Ken & Clare Drysdale	Brookdale	104.603
8.	* Ronald Dornn & Son	Sidney	104.595
9.	• Sandy Oak Farm	Glenboro	104.389
10.	* David Ross	Wawanesa	104.030
11.	Dayton Reimer	Kola	104.005
12.	•• Diedrich P. Thiessen	Cromer	103.826
13.	• J. P. Wiebe & Sons	MacGregor	103.787
14.	• Leonard Plett	Wawanesa	103.749
15.	• Stone Valley Farms Ltd.	Cromer	103.668
16.	Wilmer Brandt	Wawanesa	103.660
17.	•• Sandy Spring Farms Ltd.	Wawanesa	103.635
18.	E. E. Bueckert	Austin	103.553
19.	* Darwin Hume	Minnedosa	103.539
20.	G. R. R. Enterprises	Carroll	103.335

* Indicates new to District Top 20 • Indicates 5 or more years in District Top 20
•• Indicates 10 or more years in District Top 20

DISTRICT "TOP 20" WINNERS

DISTRICT 3			AVG. INDEX
1.		Glen Wohlgemuth	Plumas	106.630
2.	*	Alfred Isaac	Arden	106.401
3.	••	James D. Farquhar	Birtle	106.302
4.		Ken A. Farquhar	Birtle	105.852
5.	*	Brian Tolton	Newdale	105.420
6.	•	Newton Farms	Neepawa	105.334
7.	•	Garry Alan Tolton	Newdale	105.012
8.		Louis Barkman	Birnie	104.814
9.	*	Chris Mitchell	Rossburn	104.654
10.	•	Donald P. Gnutel	Decker	104.534
11.		Keith Robertson	Basswood	104.443
12.		Stanley Yaskiw	Birtle	104.156
13.	•	J. A. McDonald & Sons	Strathclair	103.962
14.	•	Rogers Bros.	Arden	103.923
15.	•	James Arthur Anderson	Hamiota	103.880
16.	*	Gerald P. Loewen	Kelwood	103.817
17.	•	R. Bonner	Birtle	103.804
18.		Weldon M. Fehr	Gladstone	103.710
19.		Robert Charles Rodgers	MacGregor	103.605
20.	•	Dudley Ford	Arden	103.532

DISTRICT 4			AVG. INDEX
1.	•	Hans Immerker	Swan River	108.857
2.	••	Burtondale Farms	Swan River	107.629
3.	•	Garth Chase	Roblin	106.488
4.		Acey Brinkman	Grandview	106.452
5.	•	Clement Froese	Roblin	105.259
6.	••	Ardenglen Ent. Ltd.	Swan River	105.017
7.	•	Ian W. Shaw	Swan River	104.839
8.	•	Abraham Wohlgemuth	Roblin	104.629
9.		Dale Froese	Grandview	104.512
10.	•	Ervin Friesen	Roblin	104.479
11.	*	Jack Klekta	Bowsman	104.258
12.		Ken Wohlgemuth	Kenville	104.254
13.		C. D. McLean	Grandview	104.179
14.	•	Leon F. Wohlgemuth	Durban	104.166
15.		Norman James	Grandview	104.149
16.		Marcel A. Boulbria	Gilbert Plains	104.076
17.		Thiessen Bros.	Bowsman	104.002
18.		John & Michael McIntosh	Bowsman	103.855
19.	*	Ronald Bernardin	Laurier	103.732
20.	•	Jeffrey Farm	Bowsman	103.579

* Indicates new to District Top 20 • Indicates 5 or more years in District Top 20
••Indicates 10 or more years in District Top 20

DISTRICT "TOP 20" WINNERS

DISTRICT 5			AVG. INDEX
1.	Claude & Patrick Lachance	Elie	107.985
2.	Leonard L. Rance	Sperling	106.444
3.	• Henry H. Klassen	Altona	106.409
4.	John Vandermeulen	Carman	105.802
5.	• Peter L. Dyck	Roseisle	105.777
6.	Jake F. Enns	Homewood	105.753
7.	Theo Van Dasselaar	Carman	105.180
8.	K. Line Pigs	Winkler	104.844
9.	• Rosemor Farms Ltd.	Miami	104.824
10.	* Jerry W. Friesen	Altona	104.659
11.	• Auke Bergsma	Carman	104.653
12.	Larry Gluck	Lowe Farm	104.606
13.	* Prestige Farms	Elm Creek	104.599
14.	• B. R. Isaac	Rosenort	104.554
15.	* Menno & Lorraine Wieler	Winkler	104.548
16.	* John Sawatzky	Altona	104.537
17.	Norm Dunn	Roseisle	104.507
18.	Fred & Brian Hildebrand	Morden	104.505
19.	* Bill L. Rempel	Morris	104.492
20.	Jacob Kuik	Graysville	104.443

DISTRICT 6			AVG. INDEX
1.	G. Norberg & Sons	Marquette	107.403
2.	• Alan M. Safiniuk	Balmoral	107.284
3.	Firman Bros.	Arborg	106.883
4.	•• McDonald Hog Farm	Gunton	106.595
5.	A. Schick	Balmoral	106.145
6.	William H. Smaldon	Gunton	105.743
7.	• Eddie Brandt	Arborg	105.590
8.	• John K. Plett	Fisher Branch	105.513
9.	• Glen Plett	Arborg	105.462
10.	• Melvin Barkman	Riverton	105.222
11.	Baldock Reaburn Ltd.	Marquette	105.186
12.	V. W. Farm	Fisher Branch	105.121
13.	* Louis A. Johnson	Arborg	105.015
14.	* Edwin Ryden	Eriksdale	104.970
15.	Leo Gudmundson	Arborg	104.957
16.	F. Henry Main	Balmoral	104.936
17.	• Mulligan Hog Farms	Rosser	104.833
18.	• T. C. Enterprises	Rosser	104.741
19.	• Reimer's Farm	Fisher Branch	104.602
20.	• Ronald Plett	Arborg	104.542

* Indicates new to District Top 20 • Indicates 5 or more years in District Top 20
•• Indicates 10 or more years in District Top 20

DISTRICT "TOP 20" WINNERS

DISTRICT 7			AVG. INDEX
1.	Patrick Plett	Steinbach	106.729
2.	Allan Plett	Steinbach	106.717
3.	Peter W. Barkman	Ste. Anne	106.595
4.	• Joe Stefanuk	Petersfield	106.595
5.	Gilles E. Nayet	St. Pierre	106.444
6.	* Robert Graham	Richer	106.286
7.	• Julian G. Toews	Elma	106.045
8.	* William W. Reimer	Steinbach	106.034
9.	Dennis Wohlgemuth	Ste. Anne	105.977
10.	Jake P. Nikkel	Ste. Anne	105.927
11.	* Green Valley Hog Farm	Grunthal	105.869
12.	Poplar Grove Farm	Landmark	105.858
13.	* Jacob G. Friesen	Arnaud	105.718
14.	* Allen Barkman	Birnie	105.697
15.	G. N. Friesen	Arnaud	105.687
16.	• John Loewen Farms Ltd.	Steinbach	105.665
17.	Maurice Aubin	St. Adolphe	105.606
18.	Peter B. Reimer & Sons	Steinbach	105.374
19.	* Murray Barkman	Whitemouth	105.341
20.	* George Van Aert	East Selkirk	105.284

DISTRICT 8			AVG. INDEX
1.	•• Wellwood Colony	Dunrea	106.501
2.	• Sommerfeld Colony	High Bluff	106.343
3.	• Brightstone Colony	Lac Du Bonnet	105.863
4.	• James Valley Colony	Elie	105.856
5.	Clearview Col Ltd.	Elm Creek	105.792
6.	Fairholme Colony	Portage La Prairie	105.664
7.	• Greenwald Colony	Beausejour	105.641
8.	• Woodland Colony	Poplar Point	105.500
9.	• Newdale Colony	Souris	105.082
10.	• Hillside Colony	Justice	105.053
11.	• Spring Valley Colony	Brandon	105.015
12.	* New Rosedale Colony	Portage La Prairie	104.924
13.	Ridgeland Colony	Dugald	104.765
14.	* Interlake Colony	Teulon	104.751
15.	Huron Colony	Elie	104.663
16.	• Rock Lake Colony	Grosse Isle	104.603
17.	Maxwell Colony	Headingley	104.601
18.	* Maplegrove Colony	Lauder	104.563
19.	• Mayfair Colony Farms Ltd.	Killarney	104.422
20.	• Cypress Colony	Cypress River	104.383

* Indicates new to District Top 20 • Indicates 5 or more years in District Top 20
•• Indicates 10 or more years in District Top 20

auditors' report

THE MANITOBA HOG PRODUCERS' MARKETING BOARD

FINANCIAL STATEMENTS

DECEMBER 31, 1983

Clarkson Gordon

Chartered Accountants

1800 One Lakeview Square
155 Carlton Street
Winnipeg, Canada R3C 1K8
(204) 947-6519

AUDITORS' REPORT

To the Members of
The Manitoba Hog Producers' Marketing Board:

We have examined the balance sheet of The Manitoba Hog Producers' Marketing Board as at December 31, 1983 and the statements of revenue and expenditure, reserve for working capital and an offset to fixed asset investment, market development, pork promotion and research revenue, expenses and surplus, unallocated retained revenue, and changes in financial position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of the board as at December 31, 1983 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Clarkson Gordon

Winnipeg, Canada,
January 20, 1984.

Chartered Accountants.

THE MANITOBA HOG PRODUCERS' MARKETING BOARD
(Incorporated as a producer board under the laws of Manitoba)

BALANCE SHEET

DECEMBER 31, 1983

ASSETS	1983	1982
Current:		
Cash in bank	$ 439,406	$ 294,432
Bank deposit receipts - interest bearing	2,700,000	2,950,000
Accounts receivable	829,188	1,411,291
Inventory of pork cuts on hand, at the lower of cost and net realizable value	563,530	187,236
Prepaid expenses	21,672	25,156
Deposit on land (note 2)	10,000	
Total current assets	4,563,796	4,868,115
Fixed assets (note 2)	1,261,867	1,221,999
	$5,825,663	$6,090,114
LIABILITIES		
Current:		
Cheques issued and outstanding	$2,654,108	$2,953,089
Accounts payable and accrued liabilities	150,423	137,209
Total current liabilities	2,804,531	3,090,298
Members' equity:		
Reserve for working capital and an offset to fixed asset investment	1,461,867	1,421,999
Surplus to be used for market development, pork promotion and research	482,448	411,903
Unallocated retained revenue	1,076,817	1,165,914
	3,021,132	2,999,816
	$5,825,663	$6,090,114

On behalf of the Board:

Director

Director

(see accompanying notes)

THE MANITOBA HOG PRODUCERS' MARKETING BOARD

STATEMENT OF RESERVE FOR WORKING CAPITAL AND AN OFFSET TO FIXED ASSET INVESTMENT

YEAR ENDED DECEMBER 31, 1983

	1983	1982
Balance, beginning of year	$1,421,999	$1,083,739
Transfer from unallocated retained revenue	39,868	338,260
Balance, end of year	$1,461,867	$1,421,999

STATEMENT OF MARKET DEVELOPMENT, PORK PROMOTION AND RESEARCH REVENUE, EXPENSES AND SURPLUS

YEAR ENDED DECEMBER 31, 1983

	1983	1982
Revenue	$ 300,000	$ 300,000
Expenses:		
Market development, live hog and pork exports	82,963	362,772
Industry association	42,173	35,358
Pork promotion (includes depreciation of $2,693 1982 - $3,847)	94,319	119,641
Research	10,000	25,000
	229,455	542,771
Excess (deficiency) of revenue over expenses	70,545	(242,771)
Surplus to be used for market development, pork promotion and research -		
Balance, beginning of year	411,903	411,903
Transfer from unallocated retained revenue	482,448	169,132
		242,771
Balance, end of year	$ 482,448	$ 411,903

STATEMENT OF UNALLOCATED RETAINED REVENUE

YEAR ENDED DECEMBER 31, 1983

	1983	1982
Balance, beginning of year	$1,165,914	$1,281,984
Excess (deficiency) of revenue over expenditure from operations for year	(49,229)	464,961
	1,116,685	1,746,945
Deduct:		
Transfer to reserve for working capital and an offset to fixed asset investment	39,868	338,260
Transfer to surplus to be used for market development, pork promotion and research		242,771
	39,868	581,031
	$1,076,817	$1,165,914

(see accompanying notes)

THE MANITOBA HOG PRODUCERS' MARKETING BOARD

STATEMENT OF REVENUE AND EXPENDITURE

YEAR ENDED DECEMBER 31, 1983

	1983	1982
Revenue:		
Gross fees	$1,561,996	$1,679,216
Less portion applicable to market development, pork promotion and research	300,000	300,000
	1,261,996	1,379,216
Interest	305,342	516,804
Other	64,796	74,716
	1,632,134	1,970,736
Expenditure:		
Administrative and selling (schedule)	1,616,027	1,442,625
Depreciation	65,336	63,150
	1,681,363	1,505,775
Excess (deficiency) of revenue over expenditure from operations for year	$ (49,229)	$ 464,961

(see accompanying notes)

THE MANITOBA HOG PRODUCERS' MARKETING BOARD

STATEMENT OF CHANGES IN FINANCIAL POSITION

YEAR ENDED DECEMBER 31, 1983

	1983	1982
Source of funds:		
Operations -		
Excess (deficiency) of revenue over expenditure from operations for year	$ (49,229)	$ 464,961
Add non-cash expenditure -		
Depreciation	68,029	66,997
Market development, pork promotion and research revenue in excess of expenses	70,545	
	89,345	531,958
Proceeds on sale of hogs	155,993,657	167,685,966
	156,083,002	168,217,924
Application of funds:		
Distribution on settlements, including board fees	155,993,657	167,685,966
Market development, pork promotion and research expenses in excess of revenue		242,771
Purchase of fixed assets	107,897	405,257
	156,101,554	168,333,994
Increase (decrease) in working capital	(18,552)	(116,070)
Working capital, beginning of year	1,777,817	1,893,887
Working capital, end of year	$ 1,759,265	$ 1,777,817
Represented by:		
Current assets	$ 4,563,796	$ 4,868,115
Less current liabilities	2,804,531	3,090,298
	$ 1,759,265	$ 1,777,817

(see accompanying notes)

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 1983

1. Significant accounting policies

(a) Nature of the board

The board was established to carry out the function of marketing hogs on behalf of the hog producers of Manitoba, including enhancing the market through market development, pork promotion and research. Accordingly, the financial statements have been prepared to reflect the operations and the activities in market development. The following is a description of how the revenue and expenses have been accounted for:

i) Revenues, expenditures and unallocated retained revenue

The board annually determines the amount of gross revenue from fees which is to be allocated for market development, pork promotion and research. The Statement of Revenue and Expenditure includes all revenues less the portion allocated to market development, pork promotion and research, and all expenses applicable to the day to day operations of the board. The excess of revenue over expenditure from operations is credited to the unallocated retained revenue.

ii) Market development, pork promotion and research

The board maintains a separate surplus account to be used for market development, pork promotion and research. The Statement of Market Development, Pork Promotion and Research Revenue, Expenses and Surplus reflects the

revenue which has been allocated for this purpose; the expenses for market development, pork promotion and research including the net costs of certain market development costs of hog export and dressed pork; the excess of expenses over revenue; and the surplus at the end of the year.

iii) Reserve for working capital and an offset to fixed asset investment

The board maintains the reserve to indicate the amount of members' equity which has been invested in net fixed assets plus an amount required for ongoing working capital.

(b) Inventory

Inventory is comprised of pork cuts and is stated at the lower of cost and market, with cost being determined on an average basis. The market value represents net realizable value determined on the basis of established markets.

(c) Revenue recognition

Revenue from fee income is recognized at the time of settlement with producers for sales made on their behalf by the board.

(d) Fixed assets

Building, furniture and equipment are recorded at cost. Normal maintenance and repair expenditures are expensed as incurred.

Depreciation is provided on the basis and at the rates set out below:

Asset	Basis	Rates
Building	Straight-line	2.5 - 15%
Furniture and equipment	Diminishing balance	20 - 30%

(e) Foreign currencies

Asset and liability accounts in foreign currencies have been translated to Canadian dollars at the rate of exchange in effect at the balance sheet date. Income and expenses have been translated at the average rate of exchange during the year. Unrealized gains or losses from exchange translation are included in the statement of market development, pork promotion and research revenue, expenses and surplus.

2. Fixed assets and fixed assets commitments

(a) Fixed assets

	Cost	Accumulated Depreciation	Net Book Value 1983	Net Book Value 1982
Building	$1,492,605	$317,635	$1,175,270	$1,122,314
Furniture and equipment	264,709	178,112	86,597	99,685
	$1,757,614	$495,747	$1,261,867	$1,221,999

(b) Fixed assets commitments

i) Land under lease

The board has made an offer to purchase the Winnipeg land under lease as referred to in note 3. This offer to purchase has been accepted in principle at a price of $422,335 of which $10,000 has been paid as at the year-end. As at year-end the purchase has not been completed.

3. Lease commitments

The board carries on its operations in Winnipeg on leased land under a lease expiring in 2009. The annual rent is currently $22,120 plus all property taxes and is subject to review and adjustment every five years during the term of the lease. The next lease review and adjustment date is April 1,

3. Lease commitments (continued)

1984, and a renewal may not be required due to the purchase commitment referred to in note 2(b)i) above.

The board is presently renegotiating the Brandon office and yard lease which expired at the end of 1983 and which required a minimum annual rental of $50,795 at that time.

4. Board members' remuneration

	1983	1982
Chairman's salary	$10,000	$10,000
Directors' per diem	27,285	26,976
Out of pocket expenses	40,636	27,763
	$77,921	$64,739

The board consists of seven Directors and one Chairman. Directors' per diem rates are based on $75 per day. Out of pocket expenses are based on actual charges incurred.

THE MANITOBA HOG PRODUCERS' MARKETING BOARD — SCHEDULE

SCHEDULE OF ADMINISTRATIVE AND SELLING EXPENDITURE

YEAR ENDED DECEMBER 31, 1983

	1983	1982
Advertising	$ 639	$ 1,366
Awards	7,143	7,709
Board members' remuneration, travelling and miscellaneous expenses	77,921	64,739
Claims and adjustments	9,880	7,087
Data processing	66,676	62,880
District meetings	71,592	56,439
Employee benefits	78,528	63,676
Insurance	43,468	40,523
Land lease	22,320	22,120
Light, heat and water	101,010	69,477
Maintenance and repairs	19,003	32,232
Memberships and subscriptions	2,088	1,877
Microfilming and xeroxing	3,783	3,342
Miscellaneous	8,324	9,228
Newsletter and hog journal	22,236	13,209
Office rental - Brandon	6,720	4,623
Office supplies and stationery	17,995	21,469
Postage	41,939	42,439
Professional fees	16,475	17,155
Provincial Health and Education Tax	12,086	6,122
Realty and business taxes	72,276	63,664
Salaries	753,989	696,399
Stockyard rentals and expenses	93,873	68,616
Telephone and telegraph, net	46,000	46,709
Travel expenses	16,653	15,925
Truck wash	3,410	3,600
Total administrative and selling expenditure	$1,616,027	$1,442,625